

206 Summer Street
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Eugene A. Mattie

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SUMMARY

Over 20 years of successful experience in real estate, construction, and property management, combined with a solid engineering, financial & marketing background. Experienced at working on multiple projects simultaneously. Works well under pressure, with a commitment to excellence.

EXPERIENCE

Eugene Mattie Associates

Owner

Norwell, MA
2004 – Present

www.EugeneMattie.com

- Developed numerous High-End Residential Developments Throughout Eastern Massachusetts
- Elected by Builders Television Network as the 2018 “Builder of Excellence” with televised program on WLVI TV
- Nominated as Builder of the “2015 Home of Distinction” as shown on FOX25 TV
- Chosen by Boston Magazine to build the “2012 Boston Magazine Design Dream Home”

Land Resources Associates

Director of Land Acquisition

Boston, MA
2002 – 2004

- Selected 15 sites matching narrow firm criteria for development, obtained permits for all projects
- Negotiated all real estate acquisitions on behalf of company, oversaw the installation of roadway & utility installations
- Drafted initial subdivision designs that were unique and yielded highest sale figures in each community

Division of Capital Asset Management

Program Director

Boston, MA
1996 – 2002

- Built, managed, & supervised, 95 properties for residential housing program
- Responsible for operating objectives such as leasing, capital improvements, system enhancements, tenant satisfaction and annual budget
- Utilized extensive engineering and construction skills to decrease capital improvement costs, while increasing NOI and cash flow

Perkins Engineering, Inc.

General Manager

Hingham, MA
1992 – 1996

- Increased gross total revenue by 118% in the first 12 months of management
- Successfully improved business development goals by repackaging civil engineering services and offering
- Enhanced services to include financial models and performance criteria to continuously evaluate the most advantageous programs to maintain the highest and best use (value creation) for clients
- Improved client profits in various real estate ventures including office, retail, mixed-use and special purpose properties, by increasing efficiencies of timelines and project coordination/management

United Technical Design, Inc.

Senior Engineering Manager

Boston, MA
1988 – 1992

- Responsible for all civil engineering projects; directed a staff of managers and engineers dealing with diverse commercial real estate projects throughout the Greater Boston Area

Barcadia Development Corporation

Acquisition Officer

Boston, MA
1986 – 1988

- Acquired 35-acre tract of land, successfully obtained all permits/approvals, developed 25 home subdivision with 2,900 feet of roadway

EDUCATION

University of Massachusetts

Bachelor of Science in Finance and Marketing

Boston, MA
1981

Wentworth Institute of Technology

Associate of Science in Civil and Highway Engineering

Boston, MA
1979

LICENSES AND CERTIFICATIONS

Unrestricted Construction Supervisor License